

SBE NEWS ALERT

National Small Business Week to Offer Training Webinars and Online Events, May 12-15



As part of National Small Business Week, the U.S. Small Business Administration (SBA) and co-sponsors will be hosting numerous training webinars and online events from May 12-15.

Making It Big: Small Biz Success in a Mobile World

When: 9 a.m. (EDT), Wednesday, May 14

Online: View live online at www.sba.gov/smallbusinessweek

Join us as Conduit Mobile and the SBA bring together an array of experts from major technology companies, the public sector, and the small business community to discuss how small business owners can better take advantage of the technology already at their fingertips to transform their mobile and digital experience and grow their bottom line. Pick up tricks on how to promote your business in the mobile age and find out which mobile app features (push notifications, social media, coupons, loyalty cards, reservations, and others) can take your business to the next level.

A discussion moderated by Melinda Emerson offering the latest tips and tricks for business owners on how to use digital and mobile tools to thrive in today's market. Panelists include:

- **Javier Saade** – Associate Administrator, Office of Investment & Innovation, U.S. Small Business Administration

- **Rob Pulciani** – Head of Worldwide Marketing & Evangelism, Amazon
- **Matt Mahoney** – VP Business Development, Booker
- **Li-at Karpel Gurwicz** – VP Marketing, Conduit Mobile
- **Andre Lamont** – Publisher, Muve Magazine

Registration is open, but limited: <http://www.eventbrite.com/e/conduit-mobile-summit-national-small-business-week-sba-sponsored-panel-tickets-11226537877>

How Can Technology and Collaboration Drive More Sales for Small Businesses?

When: 2 p.m. (EDT), Wednesday, May 14

Where: Watch online live (www.sba.gov/small-businessweek) from the PayPal Commerce Innovation Center in New York City

PayPal and the SBA present a special panel discussion as part of PayPal's inaugural "New York Engage" event. The retail landscape is rapidly evolving, but how is that affecting merchants locally in New York City and nationally? Tune in to an interactive discussion with small business experts, influencers, and members of New York's small business community. Follow @PayPal4Business and [Facebook.com/PayPalForBusiness](https://www.facebook.com/PayPalForBusiness) to join the conversation and stay plugged in for updates.

Moderator: Gene Marks, acclaimed small business columnist and owner

Panelists:

- **Dan Leberman** – VP, GM of North America SMB Core/Online Business, PayPal
- **Javier Saade** – U.S. Small Business Administration Office of Investment and Innovation
- **Alex Shvartsman** – Merchant Owner, Kings Games
- **Jo Benson** – COO, Vortex

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SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

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Targeted mailings sent to businesses per your criteria.

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Telephone follow-up calls that follow a script of 5 questions you create.

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Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

**Publisher of
Small Business Exchange
weekly newspaper**

California Sub-Bid Request Ads

REQUEST FOR SBE SUBCONTRACTORS AND SUPPLIERS FOR:

Folsom and Fremont Street Off-Ramp Realignment Project San Francisco County Transportation Authority

BID DATE: May 14, 2014 @ 3:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Survey and Monitoring, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Adjust Utilities, Cold Plane AC, Bridge Removal, Lead Compliance Plan, Fiber Rolls, Concrete Base, Mechanically Stabilized Embankment, Structural Concrete, Minor Concrete, Anti-Graffiti Coating, Joint Seal Assembly, Roadside Signs, Underground, Drainage Inlet, Concrete Curb & Gutter, Misc. Iron & Steel, Fencing, Striping & Marking, Signal & Lighting, and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Dan Palmer

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage SBE and local participation. Plans & Specs are available for viewing at our office.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 101 Reconstruct Overcrossing, Retaining Walls, Ground Improvement - Burlingame Caltrans #04-235844

BID DATE: May 13, 2014 @ 2:00 PM

O. C. Jones & Sons, Inc. is soliciting quotes (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Temporary Erosion Control, Sweeping, Dewatering and Non Storm Water Discharge System, Water Quality Sampling and Analysis, Temporary Fence, ADL Burial Location Report, Treated Wood Waste, Adjust Utilities, Cold Plane AC, Cap Inlet, Bridge Removal, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Z-3 ADL) (Type Y-1 ADL), (Type Y-2 ADL), Previous Backfill Material, Imported Borrow, Lightweight Embankment Material (Cellular Concrete), Subgrade Enhancement Geotextile Class B-2, Soil-Cement Ground Improvements, Weed Germination, Soil Amendment, Planting & Irrigation, Imported Topsoil, Hydroseed, Compost, Lime Stabilized Soil, Lean Concrete Base, Slurry Seal, Data Core, Tack Coat, Biofiltration Soil, Jointed Plain Concrete, Mechanically Stabilized Embankment, Temporary Shoring, Minor Concrete, Sign Structure, Roadside Signs, Prepare & Paint Concrete, Rock Slope Protection, Automatic Drainage Gate, Fencing, Delineator, Object Marker, Midwest Guardrail System, Wildlife Passage Way, Tubular Handrailing, Crash Cushion Type SCI-100GM, Striping & Marking, Electrical – Signals & Lighting, Stone Veneer, Ornamental Railing, CA-ST-10 Bridge Rail, Metal Lettering, Metal Bands, Precast Concrete Letters, Prepaving Grinding, Inertial Profiler, Grated Line Drain, and Construction Materials

Contact: Jean Sicard @ O.C. Jones 510-526-3424 Fax 510-526-0990

Disney Construction, Inc. is soliciting quotes for (including but not limited to):

Asbestos Compliance Plan, Noise Monitoring, CIDH Concrete Piling, Prestressing Precast Girder, Precast Prestressed Concrete Girder, Joint Seal, Corbel Cap, Rebar, Bar Reinforcing Steel, Pipe Jacking, Misc. Iron and Steel, Concrete Barrier, Furnish Pile, Drive Pile, Cast-In-Steel Shell Concrete Pile

Contact: Rick Disney @ Disney Construction 650-259-9545 Fax 650-259-9651

O. C. Jones & Sons and Disney Construction, A Joint Venture

1520 Fourth Street • Berkeley, CA 94710

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ/Disney Construction for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ/Disney Construction is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at both offices or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Bid Requests from Certified SBE Subcontractors and Suppliers for ALL TRADES except for Earth Shoring

HUNTER'S POINT SHIPYARD PHASE I, BLOCK 56&57

This is a SFRA project with construction work-force and prevailing wage requirements.

Hunter's Point Shipyards Phase I, Block 56&57

Coleman Street at Innes Court

San Francisco, CA 94124

Bid Date: 5/15/14 @ 2 PM

Voluntary Pre-bid Meeting on 4/30/14 at

11 AM at Construction Assistant Program

Trailer Located at 690 Hudson Ave.,

Trailer "B", San Francisco, CA 94124.

CAHILL CONTRACTORS, INC.

Contact: Julie Park

estimating@cahill-sf.com, (415) 986-0600

JUV Inc is requesting Subcontractors, Suppliers bids from DVBE/LBE/MBE/WBE Companies for the project listed below.

Project: New Academic Campus at 300 Seneca New Classroom Addition

SFUSD Project # 11556

300 Seneca Avenue San Francisco CA 94112

Owner: San Francisco Unified School District

Bid Date May 27st 2014 AT 2:00 PM

Please fax your scope of work one day before bid

This project has Project Labor Agreement and Local Hiring Requirements

Scope of Work Includes: Demolition, Underground Utilities, Concrete, Metals, Carpentry, Casework, Insulation, Roofing, Doors and Windows, Flooring, Acoustical Ceilings, Tile, Specialties, Fire Suppression System, HVAC, Plumbing, Electrical.

100% PERFORMANCE AND PAYMENT BOND MAY BE REQUIRED

JUV INC WILL PAY UP TO 1.5% OF BOND PREMIUM

JUV Inc.

1616 Franklin Street Suite # 203 • Oakland, CA 94612

(510) 836-1300 • Fax (510) 836-1301

Contact: David Gruzman • Email: david@juvinc.com

JUV Inc is an Equal Opportunity Employer

- Your advertisement in the SBE is sent to the contractors, professional and business service businesses you want to reach.
- SBE daily and weekly circulation reaches over 30,000 construction, commodity, professional and business service businesses.
- SBE's B2B database has the largest central circulation database of certified DBE/SBE/WBE/DVBES

Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

www.sbeinc.com

SMALL BUSINESS EXCHANGE

California Sub-Bid Request Ads

Turner

CALIFORNIA AFFORDABLE HOUSING INITIATIVE OAKLAND, CA REQUEST FOR PREQUALIFICATION OF BIDDERS ONLY
Request for Proposal and Proposals from MBE/WBE/DVBE

TURNER CONSTRUCTION COMPANY IS ACCEPTING PREQUALIFICATIONS FOR SUBCONTRACTORS FOR A BUILDING RENOVATION FOR CALIFORNIA AFFORDABLE HOUSING INITIATIVE LOCATED IN OAKLAND, CA.

Project Description:

The project is a renovation of 25,000sf for a 2 story existing office building in Oakland, CA. Work includes construction of office space, mechanical/electrical equipment, new roof, exterior modifications and structural upgrades.

Project Schedule:

July 2014 to March 2015.

Prequalification:

All subcontractors MUST be pre-qualified to submit a Proposal. PREQUALIFICATION PACKAGES MUST BE COMPLETED AND SUBMITTED PRIOR TO May 15, 2014 at 10:00AM. ONLY PRE-QUALIFIED SUBCONTRACTOR'S PROPOSALS WILL BE ACCEPTED. The prequalification instructions can be found at: <https://turnernorcal.box.com/cahi>

A LINK WILL BE PROVIDED TO PREQUALIFIED SUBCONTRACTORS TO PROVIDE A LUMP SUM BID. DOCUMENTS WILL BE AVAILABLE LATE MAY 2014.

QUESTIONS DURING PREQUALIFICATION PROCESS:

Direct all questions to Turner Construction via fax, attention Purchasing Department at 415-705-7949 (FAX) or e-mail at: turnersfbids@tcco.com

Bid Packages Turner Construction is signatory to the Carpenters and Laborers Union.

- | | |
|--|---------------------------------|
| BP#01 - Demolition | BP#13 - Drywall & Plaster |
| BP#02 - Landscaping/ Irrigation | BP#14 - Ceramic Tile & Stone |
| BP#03A - Grading/Paving/ Striping | BP#15 - Acoustical Ceiling Tile |
| BP#04 - Concrete / Site Concrete / Shotcrete | BP#16 - Flooring |
| BP#05 - Masonry | BP#17 - Painting |
| BP#06 - Misc Steel / Structural Steel | BP#18 - Misc Accessories |
| BP#07 - Structural Wood Framing | BP#19 - Signage |
| BP#08 - Millwork / Finish Carpentry | BP#20 - Residential Equipment |
| BP#09 - Waterproofing / Roofing | BP#21 - Window Treatments |
| BP#10 - Doors / Frames / Hardware | BP#22 - Elevator |
| BP#11 - Operable Partition | BP#23 - Plumbing |
| BP#12 - Glass & Glazing | BP#24 - Fire Protection |
| | BP#25 - Mechanical & Controls |
| | BP#26 - Electrical & Fire Alarm |
| | BP#27 Site Utilities |

Contractor is required to pay the higher wage determined by either the State Prevailing Wage or Davis Bacon. The Contractor agrees to comply with all provisions of California Labor Code Sections 1771, 1775, 1776, 1777.5, 1813, and 1815 and Davis Bacon Act.

This contract is subject to Federal labor standards, affirmative action requirements, Section 3 Requirements of the HUD Act of 1968, Minority and Women Owned Business Enterprise standards.

Robert A. Bothman An Equal Opportunity Employer,

is requesting bids from qualified DBE subcontractors, suppliers, manufacturers & truckers for the following trades: Striping, Rebar, Fencing, Site Demolition, Sawcut, Earthwork, Erosion Control, Asphalt Paving, Prestressing Concrete, Concrete Pumping, MBGR, Trucking, Dewatering, Signage, Misc. Construction Materials.

MARSH CREEK DETENTION FACILITY BRIDGE REPLACEMENT COUNTY PROJECT # 4660-6X4015 • FEDERAL PROJECT # BRLO-5928 (068)

Engineers Est: \$1,100,000. 85 Working Days • Location: CLAYTON, CA

Bid Date: May 13th, 2014 @ 2:00 PM • Owner: CONTRA COSTA COUNTY DEPARTMENT OF PUBLIC WORKS

Bid documents can be viewed at our office or at the Contra Costa County Public Works Dept. 255 Glacier Drive, Martinez, CA, 94553 and are available for purchase online at www.cccounty.us/pwprojects.

Please call our office for any assistance with bonding; insurance; obtaining necessary equipment, supplies, materials; lines of credit and/or technical assistance.

Robert A. Bothman, Inc.

650 Quinn Ave • San Jose, CA 95112 • Phone: (408) 279-2277 • Fax: (408) 279-2286

Cody Bennett • cbennett@bothman.com

National Small Business Week

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Takeaways:

- Learn how small business merchants can lift conversion, reduce cart abandonment, and improve the customer experience
- Hear about the latest technology trends and best practices that have helped real small businesses increase sales and streamline their operations
- Access a powerful cast of small business influencers, leaders, local businesses, and industry executives who want to help you be successful

SBA Co-sponsored Webinars and Online Events:

Monday, May 12

Smart Small Business Travel: Strategic Ways to Increase Your Return on Travel | 4-5pm EDT | with Marriott and Visa

Despite the clear upside, many small business owners limit travel because of cost or a reluctance to be away from their business. Travel is an investment in your business. And like any investment, you want to maximize your return. Get advice and tips on how to do just that.

Growing Your Business with Direct Mail | 6-7pm EDT | with the United States Postal Service

Learn about the value direct mail offers as part of an overall marketing strategy. Gain insight on how mail can be used to acquire new customers, and establish relationships that keep them coming back.

Tuesday, May 13

Small Business: Big Benefits | 4-5pm EDT | with Colonial Life

Choosing between offering a robust benefits package or cutting back on total offerings

is a challenge for many small businesses. Learn about “voluntary benefits” that can allow you to strengthen your existing benefits packages at little or no additional cost.

Wednesday, May 14

Achieving Big Customer Loyalty in a Small Business World: 10 Tips to Create A Killer Customer Loyalty Program | 3-4pm EDT | with Manta

Learn about the best approaches to jump-start your small business’ customer loyalty program, including how to make sure that your program fits your business’ needs and how to get positive ROI from a digital customer loyalty program.

Thursday, May 15

Practical Marketing – A Five-Step Marketing Program for Small Biz | 3-4pm EDT | with YP

Gain insight about how to get the most from your marketing time with a 5-step practical marketing plan focused on “doing” – not marketing theory.

[This webinar is SOLD OUT. A recording of this webinar will be available May 30 on SBA’s YouTube channel at www.youtube.com/sba]

For more information about National Small Business Week, including a complete list of events and locations, how to register and view sessions live-streamed, please visit: www.sba.gov/small-businessweek.

REGISTRATION LINK for each of the events can be viewed here:

www.mbdba.gov/blogger/established-businesses-and-growth/national-small-business-week-offer-training-webinars-and-online-events-may-12-15

Source: The Minority Business Development Agency (MBDA)

Public Legal Notices

MCCARTHY BUILDING COMPANIES, INC.

ADVERTISEMENT FOR PREQUALIFICATION OF SUBCONTRACTORS AND ADVERTISEMENT FOR PROPOSALS

PROJECT NOTICE

McCarthy Building Companies, Incorporated, hereinafter called MBC, intends to award subcontracts for Mechanical/Plumbing/Controls, Electrical/Low Voltage, and Fire Protection as a design build best value award for the following project:

UCSF CLINICAL SCIENCES BUILDING AND OPTIONAL UC HALL SEISMIC RENOVATION PROGRAM

UCSF Project No.:

M2615 CSB SEISMIC RENOVATION

MBC Project No.: CM-0021

UNIVERSITY OF CALIFORNIA,
SAN FRANCISCO

PREQUALIFICATION OF PROSPECTIVE PROPOSERS:

The University and MBC have determined that subcontractors who plan to participate in the proposal process for this project must be prequalified in order to submit proposals.

Prequalified subcontractors are required to have California licenses for the work they plan to perform.

M2615-WC 1: Mechanical/Plumbing and Controls | B, C-20 and C-36

M2615-WC 2: Electrical, Fire Alarm, Low Voltage, Security, Tel Data, AV | B, C-10

M2615-WC 3: Fire Protection | C-16

GENERAL DESCRIPTION OF WORK:

M2615 CSB Seismic Renovation: Seismic retrofit and renovation of historic 110,780 GSF Clinical Sciences Building for future classroom and academic work space use. Scope includes design build Mechanical/Plumbing/Controls, Electrical/Low Voltage, and Fire Protection Systems. CSB is located at the Parnassus Campus located at 521 Parnassus Avenue, San Francisco CA 94143.

The contract will be divided into two parts, Part A (Design Work) and Part B (Construction). MBC/University will provide a stipulated sum for Part A Work. Part B is an option for award. MBC/University will establish a combined Total Target Budget (for M2615-WC1, WC2, and WC3) for Part B Work in the Proposal Documents. The three awarded Subcontractors for Part A are required to submit a budget proposal, for their respective scopes, prior to MBC/University exercising Part B. It is the intent of MBC/University to exercise Part B when the three awarded Subcontractors have provided proposals that do not exceed the combined Total Target Budget for M2615-WC1, WC2, and WC3.

The project is a LEED Gold project, with a stretch goal of Platinum. The design and construction processes will be organized using Building Information Modeling (BIM), Lean Construction methods, including, without limitation, Target Value Design and Set-Based Design processes, Waste Elimination and Continuous Improvement, Pull Planning, Information Center Meetings, 5S and Visual Management, Build in Quality, Standardized Work, Total Station Layout, Just in Time Delivery, and Last Planner™ production management techniques, including Takt-Time Organization of workflows.

The current estimated construction costs for the following Bid Packages are:

M2615-WC 1: Mechanical/Plumbing and Controls | \$6,600,000 to \$8,000,000

M2615-WC 2: Electrical, Fire Alarm, Low Voltage, Security, Tel Data, AV | \$6,000,000 to \$7,000,000

M2615-WC 3: Fire Protection | \$850,000 to \$1,100,000

PREQUALIFICATION PROCESS:

PART 1 – Each prospective Proposer must complete Part 1 using McCarthy's Prequalification system and answer all questions and provide all requested information. Any prospective Proposer failing to do so will be deemed to be not responsive and not prequalified with respect to this Prequalification. Prior to starting the process, contact Judy Gee for Part I Instructions and General Requirements. Complete Part 1 by going to <https://prequalification.mccarthy.com/>. All Proposers that have responded to Part 1 will be notified in writing of whether or not they have successfully achieved Part 1 Prequalification status. Only those Proposers that have successfully achieved Part 1 Prequalification status will be permitted to participate in the Part 2 Prequalification process. Part 1 includes general questions on company information, type of services, business classifications, bonding limits, business and project references, license/claims history/disciplinary measures, safety and health status, and business construction revenue.

PART 2 –When deemed necessary by University and MBC, Proposers who have successfully prequalified for Part 1 will be notified to also complete Part 2 process. Part 2 process will utilize University's SRS system (Supplier Registration and Sourcing). Detailed instructions will be sent to Part 1 Prequalified Proposers when Part 2 process is applicable. Part 2 includes Project specific questions.

Only those Proposers that successfully achieve Part 1 and Part 2 (if applicable) Prequalification status will be determined to be prequalified and only those so prequalified will be eligible to submit a Proposal for this Project.

PREQUALIFICATION SCHEDULE:

Prequalification Documents will be available on MBC's prequalification system beginning **May 7, 2014 at 10AM PST**.

To start the prequalification process and if there are questions regarding access to or navigation of MBC's prequalification system or UCSF's SRS system, send an e-mail to Judy Gee: jgee@mccarthy.com with the following information in the email subject line:

UCSF Project No. M2615 MBC/SRS Prequalification

Any questions or requests for clarifications or interpretation of the Prequalification Documents must be submitted in writing to Kevin Lew, Project Manager, MBC Inc. by EMAIL to klew@mccarthy.com **5 PM PST, May 15, 2014**. Questions received after the above-noted deadline may be answered at the discretion of MBC and the University.

Prequalification via MBC's Prequalification system must be completed on or before **May 28, 2014 at 5 PM PST**. MBC will not accept completed questionnaires via FAX, US Mail or Email.

Proposals will only be accepted from prequalified contractors. Proposals will be due on **June 27, 2014 at 2:00 PM**, and shall be submitted electronically via the University's web based procurement platform.

Prior to the Proposal Deadline and after proposal opening, the University may establish a new Proposal Deadline no earlier than 24 hours from the prior Proposal Deadline, if no material changes are made to the Proposal Documents, and no earlier than 72 hours if material changes are made. In such event the University will, at a minimum, notify all persons or entities known by the University to have received a complete set of Proposal Documents and who has provided a street address and/or email address for receipt of any written pre-proposal communications.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the MBC or University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, MBC and the University reserve the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

This project will be insured under a University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by Subcontractor shall be subject to approval by MBC and University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

Proposal Security in the amount of 10% of the Total Proposal Value shall accompany each Proposal. The surety issuing the Bid Bond shall be on the proposal deadline, an admitted surety insurer (as defined in California Code Civil Procedure Section 995.120)

The University and MBC reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

The Bidding mode will be a Design Build Delivery method. Selection shall be based upon a "best value" approach which will be calculated on a "cost per point" basis. The Design Build Subcontractor with the lowest cost per point "Best Value" will be selected by the University as the lowest responsible Design Build Subcontractor.

All information submitted for prequalification evaluation will be considered official information acquired in confidence and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Proposer may be required to show evidence of its equal employment opportunity policy.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA

University of California, San Francisco
May, 2014